FAMILY MEDICINE NORTH

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The Honorable Janet L. Sanders C/o Antitrust Division Office of the Attorney General One Ashburton Place Boston, MA 02108

October 16,2014

Dear Judge Sanders,

I am a primary care physician in private practice writing in support of Partners HealthCare's plan to develop a community network of physicians and hospitals in order to develop a comprehensive approach to population health. I am a medical staff member of both Beverly Hospital (affiliated with Lahey Clinic) and North Shore Medical Center. I was recently elected President of the medical staff at the North Shore Medical Center. I believe I speak for most of the primary care physicians at North Shore Medical Center when I say that Partners has helped me improve the quality and safety of care I provide to my patients. They have outpoured investment in primary care by providing our highest risk patients with a nurse care manager, a social worker, and psychiatric support. These are valuable services I need but could never afford as a solo physician. Their patient registries through the North Shore Health System serve as important reminders of preventive care and testing for my chronic disease patients. As a direct result of the clinical support I receive from Partners, I will be able to apply for NCQA Level 3 Medical Home Recognition; and national studies have shown that medical homes reduce total medical cost by as much as 7%.

Partners' investment in population health and primary care medical home transformation has been good for patients, good for primary care physicians, good for care coordination, and good for the people of Massachusetts. We are fortunate to have Partners HealthCare leading population health transformation in an effort to improve care and control medical cost. I have watched Partners improve the care to the communities of Lynn, Salem, and Peabody. As a result of Partners' investment in this underserved community, they have been able to develop a robust group of primary care physicians who have improved access to care to all patients, regardless of their ability to pay.

As an independent physician who has practiced for 19 years on the North Shore, I can honestly say that today I am providing better, more cost effective care as a result of being a part of the Partners HealthCare System.

In reaching your decision, I hope you will consider these important benefits to our patients and the local communities we serve.

Sincerely,

Alain A. Chaoui, M.D., FAAFP